

# Noah's Ark

## Everything I need to know about life, & MARY KAY

### I learned from Noah's Ark...

**One: Don't miss the boat.** Many times we think that we have forever to really get serious about our business, or that in the future we'll put in the time necessary. The truth is opportunity seldom knocks twice and when God gives us a chance to save ourselves we must take it.

**Two: Remember that we are all in the same boat.** That's the beauty of Mary Kay. We learn that we all have the same number of hours, we all have challenges, and we all have the same showcase. It's not what boat your in, it's what you do on the boat that counts.

**Three: Plan ahead. It wasn't raining when Noah built the Ark.** This is so crucial to your success in life. Story of my parents vs. other parents. Now is the time to work and build your life.

**Four: Take care of yourself. When you're 600 years old, someone may ask you to do something really big.** This is a lesson I haven't done the best at but am really learning to appreciate. If you don't have your health, you have nothing, and when you don't feel good you can't complete the great plans God has for you.

**Five: Don't listen to critics; just get on with the job that needs to be done.** This speaks for itself. Critiques are everywhere and more common than supporters. Some day you'll be singing How Do You Like Me Now?

**Six: Build your future on high ground.** High Ground is Mary Kay. When you spend valuable time building this business rather than someone else's you have something you can hang onto, keep and call your own. Build your business with quality team members, do good customer service and you'll be able to stay above the floods. (Story of our life since 9/11)

**Seven: For safety's sake, travel in pairs.** Having a POWER PARTNER in Mary Kay is essential. It keeps you focused when you don't want to be. It will get you through the rough spots. Choose your power partner carefully so you know they are the same species with the same goals.

**Eight: Speed isn't always an advantage. The snails were on board with the cheetahs.** Comparison is death in Mary Kay. Consistency, not speed is the key to lasting success.

**Nine: When you're stressed, float a while.** You will get times when you feel overwhelmed and frustrated. That's when you do the minimum you've committed to and just float if you have to. What ever you do – don't quit or jump ship! You'll be soooooo sorry you did!

**Ten: Remember, the Ark was built by amateurs; the Titanic by professionals!** The only true qualification to be great in Mary Kay is sincere desire, commitment, and stick-to-it-iveness.

**Eleven: No matter the storm, when you are with God, there's always a rainbow waiting.** If you will take GOD as your partner and you are sure of your dreams and goals, you will be successful. You can do it without him, but it is 10 times easier with him.